

SNL|coaching

Reinvent  
yourself!

...AND LIVE THE LIFE  
YOU'VE  
ALWAYS DREAMED!

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# REINVENT YOURSELF

...AND LIVE THE LIFE YOU'VE  
ALWAYS DREAMED!

This guide provides **YOU** with simple tips and tools to  
reinvent yourself, manage the change in your life  
and be the best that you can be!

"NOTHING IS PERMANENT BUT CHANGE." - HERACLITUS

In order to **REINVENT YOURSELF**  
**YOU MUST MAKE A CHANGE!**

*Webster's and Dictionary.com* define **CHANGE** as:  
To cause to be different. To alter one's approach or attitude.

## CHANGE IS EVERYWHERE.

Every day you change your clothes. Every few months, seasons change.  
You have change in your pocket or on your dresser.  
With every day of experience you gain; your ability to notice change becomes stronger.  
*But how is your ability to adapt to change? You notice it, but what are you doing about it?*

## THINGS CHANGE IN LIFE.

You get married. You buy a home. Pick out a pet. Have children.  
Things change in work. You get a new job, new title, new boss, new responsibilities,  
new competitors, and new challenges.

So the first real question I ask of you is,

***"Are you ready to reinvent yourself?"***

**Because it is happening all around you.**

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## WHY THIS IS AN eBook

The reason for this being an eBook is simple - use and distribution.

We want these thoughts and lessons to be of value to you every day.

We have done our research and realized that the majority of self-help and motivational books that were available on the market were just that...books.

We wanted this to be flexible so you can tailor it towards your use.

If you like a particular installment, print out that page and hang it from the wall in your office, keep it in your wallet, or put it on the fridge.



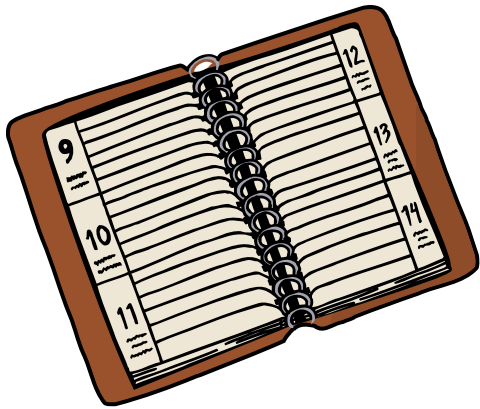
# JUST USE IT!

Doing this in eBook form made it easy for us to distribute the product to you immediately, and timely. It also gives us the opportunity to provide you with updates on a regular basis to keep content fresh and pertinent.

In this new day and age of technology, an eBook was the smartest and most cost effective way for you and for us to achieve our goal - making millions of people better each day, week and month of their lives.

**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# CREATE A SPECIAL DAY FOR YOURSELF



Every year around the end of April, I am guaranteed a special day. Sure one of the reasons is because it is my birthday, but a bigger reason is because it is **MY** day.

It is **MY** day to look at where I am, where I've been, and most importantly where I am heading. It is the day that I redirect my life in the way that I want it to go.

## YOU AND I SHARE SIMILAR DESIRES.

The most important desire we share is to live a life of happiness. I intend to begin everyday and end everyday on a happy note, but just like you, things change and things also don't always go as I plan. So my birthday is **MY** day that I reinvent that plan and make sure I get back on the course of happiness.

As a matter of fact, this past year on my birthday was when I decided to start **THE MORNING MOTIVATOR PROGRAM** which has led to so many things since that time, including this eBook.

Pick a day in your year that you truly use to chart the course of your life. I like my Birthday because it's a day that is special to me. I know many people make New Years Resolutions, but that is for minor alterations, and done by almost everyone. Create your special day, and make it count!

Think about where you are - think about what you are doing or not doing - and think about where you are headed.

## THAT IS MY GOAL.

I want to make you think, and inspire you to motivate yourself to make some change for the better.

If I can do that even once throughout our journey together, then I will view our time together a success, and so should you.

*So my first question is...*

## WHAT IS YOUR SPECIAL DAY?

**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# MY SPECIAL DAY

My special day of the year is \_\_\_\_\_

I chose this day because \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## FOUR QUESTIONS TO ANSWER ON MY SPECIAL DAY

Am I happy with my job?

- Can't wait to get there in the morning!
- Some days are better than others.
- I spend most of my day looking for a better job.
- I'd rather be unemployed.

I get to spend time with my family...

- As much as I could ever want.
- Almost every day, when I'm not working too late.
- Only on the occasional weekend and holidays.
- Never. My kids couldn't pick me out of a police lineup.

I constantly find myself...

- Ahead of the pack. I get everything done and have plenty of time to spare.
- Just behind the lead pack. I get everything completed by the time it is needed.
- A few minutes off the pace. I eventually get things done, but I wish I had more time.
- The last to cross the finish line. If I get something done on time, it's a miracle.

People generally find me...

- A pleasure to deal with both socially and professionally.
- Difficult to work with, but very easy going in social settings.
- Very easy going at work, but lethargic and uninterested in social situations.
- Impossible to be around.

I WANT TO ACCOMPLISH THE FOLLOWING THINGS BY THIS DAY (CHECK BOX ONCE ACCOMPLISHED):

\_\_\_\_\_  \_\_\_\_\_

\_\_\_\_\_  \_\_\_\_\_

\_\_\_\_\_  \_\_\_\_\_

# BUILDING YOUR FOUNDATION

In order to begin the process of reinventing yourself, you must have a strong foundation. But before you can *have* a strong foundation, you need to understand what I *consider* a foundation.

## A FOUNDATION IS WHAT YOU ARE MADE OF.

Only the way I view a foundation is all of the **positive things** that you are made up of.

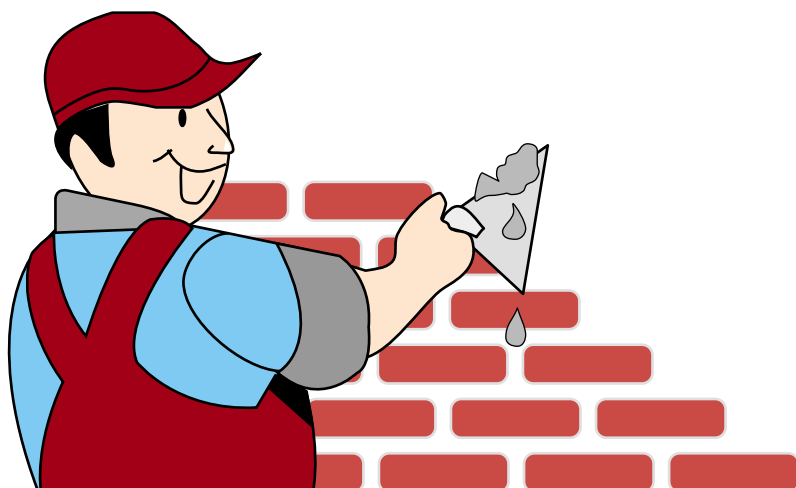
Think about your past. Think about your small and big accomplishments. Good grades in school, trophies, contests, pageants. As you become older your accomplishments may include careers, families, homes, volunteer work.

But even though I believe that the **positive things** are what form your foundation, I do believe that the **positive things** you get out of the negative also help. What I mean is...**LEARN FROM YOUR MISTAKES.**

**GOT CAUGHT STEALING...LEARN NOT TO STEAL.  
GOT CAUGHT CHEATING...LEARN NOT TO CHEAT.**

You can tell someone how to do something a million times, but the stubborn ones will keep doing it until they learn for themselves. Eventually they learn, and when they do, it adds to their foundation.

Think about what you have to work with. I am not speaking about the material things around you like computers and printers. I'm talking about **YOU**...as a person...as a professional...as a friend...as a coworker...as a boss.



**WHAT IS YOUR  
FOUNDATION, AND IS  
IT GOOD ENOUGH TO  
SUPPORT A SHACK,  
OR A MANSION?**

---

# WHAT MAKES UP YOUR FOUNDATION?

YOUR FOUNDATION WILL HAVE MORE THAN FOUR BLOCKS,  
SO MAKE SURE TO PRINT THIS PAGE OUT AS MANY TIMES AS YOU NEED.

Positive Building Block \_\_\_\_\_

This is part of my Foundation because... \_\_\_\_\_

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Positive Building Block \_\_\_\_\_

This is part of my Foundation because... \_\_\_\_\_

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Positive Building Block \_\_\_\_\_

This is part of my Foundation because... \_\_\_\_\_

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Positive Building Block \_\_\_\_\_

This is part of my Foundation because... \_\_\_\_\_

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***...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!***

# BUILDING YOUR FOUNDATION EXAMPLE

Go to the video store as soon as possible and rent the movie "**Life as a House.**" It is not only one of the most heartfelt movies I have ever seen, it teaches a fantastic lesson and makes a great analogy.

I like to use the same analogy, because it is one you are familiar with.

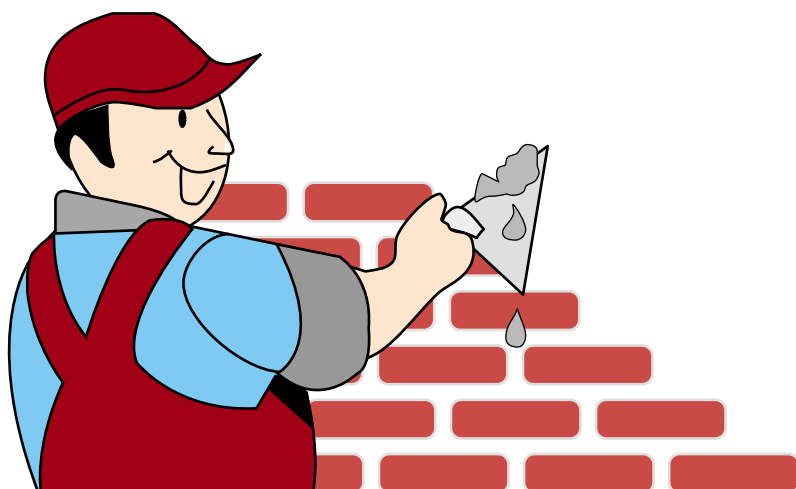
When they built the house or apartment building you live in, they started with a foundation. How solid a foundation the builders set determined how big and strong a house or building they could build.

**IF BUILDERS RUSH POURING THE FOUNDATION, THEY WILL HAVE PROBLEMS BUILDING THE HOUSE. THE FOUNDATION TAKES TIME AND IS THE KEY SUPPORT MECHANISM TO THE ENTIRE HOME OR BUILDING.**

The great thing about a foundation is that if you build a truly solid one, you can always add on. The same goes for your personal foundation.

If you take your time, learn from your mistakes and build a great foundation, you will continue to add on to it your entire life. And by that time, you will be living in a personal palace of experience.

**DO YOU HAVE A SOLID FOUNDATION TO HELP YOU GROW OR EXPAND?  
ARE THEIR CRACKS IN YOUR FOUNDATION?**



*"If we don't change, we don't grow. If we don't grow, we aren't really living."*

# BACK TO BASICS

## HOW DID YOU GET WHERE YOU ARE TODAY?

You studied, got decent grades, maybe went to college, perhaps even graduate school? At that point, you might have entered the work force at the entry level and began working long, hard days to live out your dreams of moving up in the world. You might have built a reputation for yourself. Maybe you had a family and provided for them as well or better than your family provided for you?

## SO WHERE ARE YOU TODAY?

What are you doing? And, more importantly where are you headed? Do you still have that drive and PASSION to get to the next level, or are you in your mind AT the next level?

**IT'S NEVER TOO LATE TO GROW,  
AND IT'S NEVER TOO LATE TO MAKE MORE OF A DIFFERENCE IN YOUR WORLD.**

But how? You've now got a routine. You get up every day at a certain time. You work a certain amount of hours. You may coach your children's sports teams, or spend time with the family on weekends.

Sure your priorities may have changed a bit, but I maintain that you can do better. You can have more. You can move up a level in life and in happiness. You can work harder. You can make more money. You can spend more time with the family.

DO YOU WANT TO KNOW HOW?

## GET BACK TO BASICS!



**Remind yourself** of the passion you used to have to get what you wanted.

**Relive** those times when you were a little bit younger and nobody was going to get in your way of your ultimate goals.

**Reinvent yourself** so you regain that passion and use it together with your added years of experience.

You can live your dreams only if you believe in them. Don't let those great passionate experiences become distant memories of what you once were.

**MAKE A DIFFERENCE AND MAKE LIFE COUNT!**

**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# HOW DO I GET BACK TO BASICS?

WHAT DO YOU NEED TO DO TO GET BACK TO BASICS? YOU CAN START BY WRITING DOWN SOME THINGS YOU USED TO DO, THAT YOU DON'T DO ANYMORE. THEN, START DOING THEM AGAIN! I'LL GIVE YOU AN EXAMPLE.

I no longer... make time to eat a healthy breakfast.

I will start to do this again by... buying juice and cereal, and waking up ten minutes earlier

I no longer... \_\_\_\_\_

I will start to do this again by... \_\_\_\_\_

I no longer... \_\_\_\_\_

I will start to do this again by... \_\_\_\_\_

I no longer... \_\_\_\_\_

I will start to do this again by... \_\_\_\_\_

I no longer... \_\_\_\_\_

I will start to do this again by... \_\_\_\_\_

# BACK TO BASICS EXAMPLE

I consistently say that I will **never** be one of those people who tell others **DO AS I SAY, NOT AS I DO.**

**I BELIEVE IN SAYING, "DO AS I DO,"  
BECAUSE I LIKE ME AND I LIKE WHAT I'VE LEARNED AND WHERE I AM HEADED.**

I say this with a caution that I don't expect you to literally do *exactly* the same thing that I am doing. If you did, it wouldn't make me so special, and besides, these are theories, your reality is somewhat different. The practice of this theory, however, is what I want you to do.

**I QUIT MY WELL-PAYING, CORPORATE JOB TO START MY OWN BUSINESS.  
THIS BUSINESS...THE BUSINESS OF HELPING PEOPLE.**

However, when I quit, I truly thought that I was going to have it easy. Well, why shouldn't I have thought that? I had worked my way up the corporate ladder to a great management position, had a great network of people, and had all the confidence in the world. I got some great advice, or what I thought was great advice, and took the plunge into starting my own business.

**ONLY, IT WASN'T SO GREAT.** I didn't know what I was doing. The corporate experience I had only helped a little bit. Economy wasn't great; contacts didn't really need me any more, so weren't always willing and ready to return my calls. So there I sat wondering, "**What have I done?**" I gave up a well-paying corporate job with a good company to start my own business, only to have to start from scratch again after all those years of working my way up the ladder."

**BUT LIKE I SAID, I GIVE ADVICE THAT I USE. AND I WENT BACK TO BASICS.**

*So what if my connections weren't as good as I thought they would be. I would make new connections.  
So what if I no longer had an HR, Accounting, IT, Sales or Support Staff. I would be those departments myself.*



I remembered the passion I had when I was younger, and the "no-quit" attitude, and I starting making calls. I called anyone and everyone to tell them what I was doing. Next thing you know people were calling me back wanting to get involved. And my new venture started to become a success.

It wasn't easy coming to the realization that I was essentially starting over. But what I kept reminding myself of was that I was starting over with a better base of education, experience and knowledge. It was the passion that was missing, and as soon as I found it, there was no stopping me.

***"Well begun is half done." - Aristotle***

***...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!***

# GET OFF THE BENCH!

**WHAT DID YOU DO YESTERDAY?  
WAS IT THE SAME THING THAT YOU DID THE DAY BEFORE?**

Did you stand up for something you believe in? Did you challenge authority in a proper way? Did you challenge conventional thinking? Did you go to sleep happy? Did you make a difference in your life or in someone else's?

**IF YOU DIDN'T DO ONE OF THESE THINGS, THEN  
IT'S TIME FOR A CHANGE! IT IS TIME TO GET OFF  
THE BENCH AND GET INTO THE GAME.**

**HAVE YOU EVER WATCHED A MAJOR LEAGUE BASEBALL GAME?**

OK. Have you ever seen someone hit a home run? Yes. What is the one thing that every ballplayer has in common when they hit a home run? They were standing at the plate!

**HAVE YOU EVER SEEN SOMEONE HITTING A HOME RUN WHILE  
RIDING THE PINE?**

No. Never. I can confidently say that it will NEVER happen either. You must be in the game in order to get the big hit. Now granted, you will strike out on occasion, but if you don't get up to the plate you have no chance.

It's funny how closely related baseball is to life. Some of the greatest home run hitters ever also lead the league in strikeouts. Life is like that too! If you swing for the fences every time you're bound to strike out quite often. But when you hit it, and I mean hit it in that sweet spot, there is no better feeling.

**NOBODY IN BASEBALL IS SATISFIED BY JUST MAKING IT TO THE BIG  
LEAGUES. THEY ARE THERE TO PLAY AND TO SUCCEED.**

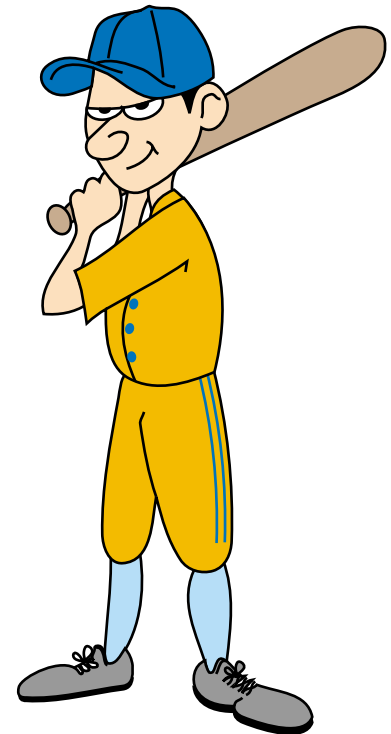
Granted, they may take a short sigh of relief and enjoy the moment when they are called up, but they want more than that - they want in the game.

**Get in your game - whatever it is.**

**Unless you're the coach, you won't make a lick of difference on the bench.**

***"The greater danger for most of us lies not in setting our aim too high and falling short; but in setting our aim too low, and achieving our mark."***

***- Michelangelo Buonarroti, 1475-1564***



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# GET ME OFF THE BENCH!

TIRED OF RIDING THE PROVERBIAL PINE? MAKE A LIST OF FIVE THINGS YOU WANT TO ACCOMPLISH THIS MONTH, AND GET UP OFF THE BENCH AND DO THEM!

My first at-bat this month will be... \_\_\_\_\_

Reasons why this will be a home run: \_\_\_\_\_

\_\_\_\_\_

My second at-bat this month will be... \_\_\_\_\_

Reasons why this will be a home run: \_\_\_\_\_

\_\_\_\_\_

My third at-bat this month will be... \_\_\_\_\_

Reasons why this will be a home run: \_\_\_\_\_

\_\_\_\_\_

My fourth at-bat this month will be... \_\_\_\_\_

Reasons why this will be a home run: \_\_\_\_\_

\_\_\_\_\_

My fifth at-bat this month will be... \_\_\_\_\_

Reasons why this will be a home run: \_\_\_\_\_

\_\_\_\_\_

**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# GET OFF THE BENCH EXAMPLE

**I used to have a client that I coached for quite some time. He was rather shy and was definitely a bench player. But, his company had lots of opportunities and he wanted to take advantage of them, only he didn't know how.**

We worked together for months before he took action. We built up his confidence, cleaned up his wardrobe, and reinvented some of his old habits.

**AFTER THREE MONTHS, IT WAS TIME FOR HIM TO GET INTO THE GAME AND MAKE A MOVE.**

When I explained this analogy to him, I didn't give him the home run analogy, rather I gave him the, "we are looking for a single or double...heck, I'll take a walk - just try and get on base" analogy.

At the department head meeting that week...the same one he had sat quietly in for years now...he spoke up. You see, there was an idea which he had been thinking about for a long time, he was just afraid to speak up because of his fear of rejection. Life is too short to worry about small-minded people rejecting your idea. If they do, you'll come up with another one. But if they never get a chance to hear it, you can't win or lose.

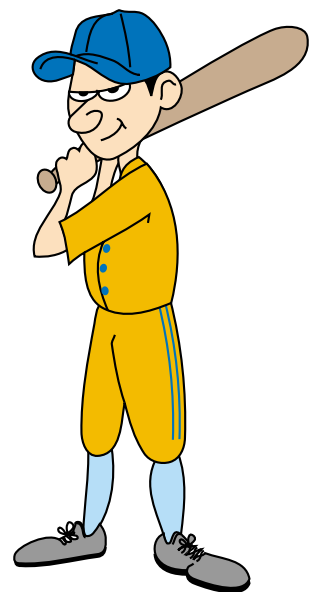
**NEEDLESS TO SAY, THE REST OF THE MANAGERS WERE SHOCKED TO HEAR HIM SPEAK UP. AS HE TOLD ME, HE SPOKE SLOWLY, CLEARLY AND DELIBERATELY AND LOOKED RIGHT AT THE PRESIDENT AS HE SPOKE.**

As luck would have it, they didn't run with his idea, but the fact that he spoke up, and the way he did it, completely changed his image in the office.

Like in most offices, word spread like wildfire, and the President told him how much he appreciated his honesty and candor.

**HE HAD FINALLY GOTTEN OFF THE BENCH AND INTO THE GAME.**

**AND JUST A FEW YEARS LATER, HE IS NOW PRESIDENT OF THAT COMPANY!**



# IT AIN'T PERSONAL

**In my day to day life, I can't even recall how many times I use this phrase.  
I know it is improper grammar, maybe even slang, but it is effective.**

Way too often, people in a business environment talking about business topics let things get personal. It's not, and don't let it become that way, because nothing good will ever come out of it.

Too many times, I have seen business situations become personal when making decisions, which leads to nasty arguments, petty threats, talking behind backs, and ultimately the end of a relationship, period.

**I KNOW THAT IT'S EASIER SAID THAN DONE.**

I know that you probably spend more time with the people at work than your own family, but remember, while your family will always be there, your job, and your coworkers won't.

The days of people working their way up a company ladder over a lifetime are over. There's more opportunity now and people are quick to change jobs.

**IT'S OK TO BE SOCIAL WITH PEOPLE AT WORK, IT MAKES YOUR STAY THERE MUCH MORE ENJOYABLE.**

But when it comes to business, I don't care who you are or how close you think you are to the boss or owner, "stuff" happens, and when it does, remember...

**...IT AIN'T PERSONAL!**



**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# IT AIN'T PERSONAL

I'M SURE THERE ARE PLENTY OF THINGS AT WORK YOU'VE TAKEN PERSONALLY. TAKE THE TIME TO LIST A FEW, AND TRY TO DETERMINE WHY YOU LET THESE THINGS GET TO YOU.

What you took too personally \_\_\_\_\_

Who the interaction was with (boss, co-worker, client, etc.) \_\_\_\_\_

Reasons why this got to you \_\_\_\_\_

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Reasons why this got to you \_\_\_\_\_

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# IT AIN'T PERSONAL EXAMPLE

**Think about any office that has more than two people and you have this problem.  
Heck, even offices with only two people probably have this problem.**

A long time ago I worked in a satellite office of a large company. It's tough working in a satellite office, because you're always wondering what's happening at Corporate.

In any case, the company had a competition for sales people. The sales person who sold the most won a trip to the islands. I was the leading salesperson in my office, but there were many other offices, and there were sales people working out of Corporate.

**ONE OF THE SALESPEOPLE WORKING OUT OF CORPORATE BECAME  
THREATENED BY MY SUCCESS, SO HE TRIED SABOTAGING MY SALES.**

You see, my sales needed to go through a few systems at Corporate before they could get closed. This guy would track what I was doing, and would get the people who were supposed to be working on my deals to help him out with meaningless stuff, just so my deals would sit.

**AND IF YOU HAVE EVER SOLD, WHICH EVERYONE DOES, THE LONGER  
SOMETHING SITS, THE LESS LIKELY IT HAS A CHANCE OF CLOSING.**

**At the time, I took this as a personal attack on me.** And I was really angry. I still hit my goals, but this guy didn't make it any easier for me.

But what I have come to realize is I shouldn't have been taking it personally at all. He got caught up in the competitiveness of the operation and did some things to try and make me unsuccessful.

But it was only business, and that's what mattered. It didn't make it right, but he wasn't attacking me or my family in any way, only making it a little tougher on me in business.

**IT WASN'T - AND WON'T - EVER BE PERSONAL  
WHEN IT COMES TO BUSINESS.**

**AND DON'T LET IT HAPPEN TO YOU.**



**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# QUIT COMPARING YOURSELF TO OTHERS!

Ever hear the phrase, "Apples to Oranges"?

When you try and compare yourself to other people, I think it is more like,  
**"Fruits to Vegetables".**

You **CAN'T** compare. Although you may work in a competitive environment, and you can compare certain goals or numbers, nobody lives your life.

## LOOK AT THE PEOPLE YOU WORK WITH.

Do any of them go home with you at night and deal with your kids, your husband or wife, your pet, your renovations, or your problems? NO. So why do you torture yourself by trying to be competitive and comparing your life to others.

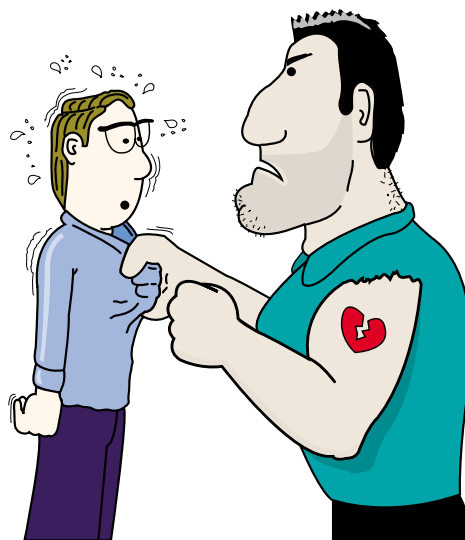
## NOBODY ELSE LIVES YOUR LIFE.

Nobody else has the same problems, or the same pleasures. You can't count other peoples money, you don't know what is going through their head, so you can't possibly compare your situation to theirs.

It's what makes our world so great; **INDIVIDUALISM.**

So why do we try so hard to make ourselves like others?

**LOVE YOURSELF, ACCEPT YOURSELF  
AND LIVE YOUR LIFE TO THE FULLEST.  
IF EVERYONE DID THAT, THEN WE'D  
HAVE A GREAT COMPARISON.**



# WHAT MAKES YOU 'YOU'?

NOBODY ELSE LIVES YOUR LIFE. NOBODY ELSE THINKS OR FEELS EXACTLY THE WAY YOU DO.  
BELOW, TAKE SOME TIME TO LIST TEN THINGS THAT MAKE YOU 'YOU'. WHAT MAKES YOU DIFFERENT?

You're different because \_\_\_\_\_

\_\_\_\_\_

You're different because \_\_\_\_\_

\_\_\_\_\_

You're different because \_\_\_\_\_

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You're different because \_\_\_\_\_

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You're different because \_\_\_\_\_

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You're different because \_\_\_\_\_

\_\_\_\_\_

**...AND LIVE THE LIFE YOU'VE ALWAYS DREAMED!**

# QUIT COMPARING YOURSELF TO OTHERS EXAMPLE

## I HAD A COACHING CLIENT THAT DID THIS INCESSANTLY.

He would come to every session and tell me how much better so-and-so had it, or that his buddy just got a promotion, or a new car, or a new suit, or a new house, or a second house, or a new watch, or a new wife.

**I began to take notice that our coaching sessions were spent more discussing other people than him.**

So I asked him, "*Every week we talk about your issues, which don't really seem to be your issues at all. Is your only issue in life that everyone else has more than you?*"

He looked at me a little funny and wondered why I was saying this. He didn't even realize how he spent most of our time together. He had no idea that he spent so much time comparing himself and what he had or didn't have with everyone else.

## SO WE TRIED AN EXPERIMENT.

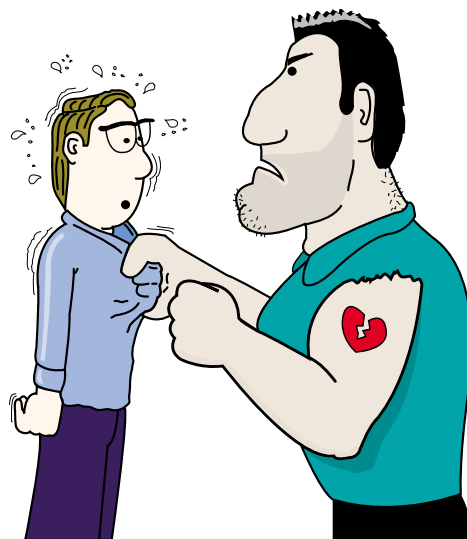
I wanted him to go to all of these people he kept talking about and ask them a question. "*What is the worst thing that has happened in your life?*"

## AND HE DID.

Many people would question why, but they still answered. They'll always answer.

One man had been arrested for drunk driving. Another had gotten divorced and hadn't seen his daughter for years. And a third had his mother pass away at the age of 47.

He came back to our next session with these answers. I told him if he wanted to compare, then compare, but do it on an even playing field. He is happily married, he sees his kids, and both of his parents are alive.



**FROM THAT DAY FORWARD, WE  
CONCENTRATE ON HIS ISSUES,  
NOT ANYONE ELSE'S.**

# NEXT STEPS...

YOU HAVE JUST FINISHED THE FIRST INSTALLMENT OF **REINVENTING YOURSELF**.

I am hopeful that you have thought - and thought hard - about your life. I am also hopeful that you will use this eBook the way it should be used. Over and over again. Because these lessons need to be practiced and not forgotten.

**SOME OF THESE ITEMS MAY HAVE BEEN RATHER BASIC TO YOU, WHICH IS GOOD, THEN THEY WON'T BE SO HARD TO PUT BACK INTO ACTION.**

This segment was simply laying the groundwork for your success and happiness. The next installment will move us further down the path of our ultimate goals and dreams.

**THERE ARE LOTS OF THINGS YOU CAN DO FROM HERE.**

- First, put at least one of these rules into action.
- Next, pass this along to as many people as you'd like, I'm sure you know plenty of people that can benefit from this advice.
- Third, if you are not already signed up, sign up for **THE MORNING MOTIVATOR** at ***www.themorningmotivator.com***.
- Come back soon to ***themorningmotivator.com*** to purchase the next installment of **REINVENTING YOURSELF**, and continue down your road of living out your dreams and having a fulfilling and accomplished life.

**THANK YOU AND BEST OF LUCK TODAY AND EVERY DAY.  
*PATIENCE AND PERSISTENCE!***